

***INTERNATIONAL  
SEMINAR - CONFERENCE***

***Y.M.Gusev  
Commercial Director***

**Novosibirsk  
15 October 2013**

*Welcome to Vector-Best !*



## *JSC Vector-Best*

	<b>1989</b>	<b>1992</b>	<b>2012</b>
<b>Staff</b>	<b>30</b>	<b>70</b>	<b>&gt; 700</b>
<b>Product list</b>	<b>1</b>	<b>4</b>	<b>&gt; 360</b>
<b>Kits per month</b>	<b>5 000</b>	<b>8 000</b>	<b>&gt; 100 000</b>

# *Manufacturing building in Koltsovo*



## *Key ELISA products*

markers of viral hepatitis

TORCH-infections

parasitic diseases

oncomarkers

thyroid hormones

tick-borne encephalitis and Lyme  
disease

control of immune status

cytokines

allergens

cardiac





# *Biochemical products*

**biochemical parameters**

**hematology**

**turbidimetry**

**standard samples**

**calibration materials**



BEKTOP



*Manufacturing  
and  
Laboratory  
Building*

**Novosibirsk  
Academtown**



## *Key ELISA products*

**HIV infection**

**viral hepatitis B and C**

**syphilis**

**STI**



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# *Real time PCR*

**HIV infection**

**viral hepatitis B and C**

**STI**

**TORCH infections**

**tick-borne infections**

**gastrointestinal disease**



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# CE CERTIFICATION



Product certification body  
**INSTITUTE FOR TESTING AND CERTIFICATION, Inc.**  
Zlín, Czech Republic – [www.itczlin.cz](http://www.itczlin.cz)

## CERTIFICATE

No. 11 0752 T/ITC

confirm that the products - in vitro diagnostic medical devices - according to the Directive 98/79/EC:

### PCR kits and reagents

(For detailed description refer to Annex of this Certificate, pages 2-3)

manufactured by company

**ZAO "Vector-Best"**  
**AHC, Koltsovo, Novosibirsk Region, 630559, Russia**

comply with the applicable essential requirements of the European Parliament and of the Council Directive 98/79/EC on in vitro diagnostic medical devices as amended.

Referring to the intended use, the ITC Products Certification Body has conducted with successful results the type-examination of the certified product according to the relevant parts of the above mentioned Directive and appropriate harmonized European standards.

The detailed product descriptions, documents, assessment procedures and evaluations of the examination are presented in the Final Report No. 313800261/2011, which is enclosed to this certificate.

This Certificate is issued under the following conditions:

1. It applies only to the above referenced models of the medical devices.
2. It does not imply that the ITC has performed any surveillance or control of their manufacture.
3. The manufacturer is obligated to assure conformity of all in vitro diagnostic medical devices of the respective model to type assessed by the mean of this Certificate.
4. The Certificate remains valid until the manufacturing conditions, the quality system or relevant legislation are changed but until the **11<sup>th</sup> September 2014 at the latest**.
5. After fulfilling of the relevant EU legislation requirements, the manufacturer shall affix to each in vitro diagnostic medical device, of the above referenced models, the CE-marking according to this example:



Issued in Zlín, on 12<sup>th</sup> September 2011



  
RNDr. Radomir Čevelík  
General Director

## EC Certificate

**mdc medical device certification GmbH**  
Notified Body 0483  
herewith certifies that

VECTOR



**ZAO "Vector-Best"**  
**AHC, Koltsovo**  
**630559 Novosibirsk region**  
**Russian Federation**

for the scope

**RealBest DNA Chlamydia trachomatis, RealBest DNA CMV,  
RealBest DNA Toxoplasma gondii, RealBest RNA Rubella**

has introduced and applies a

### Quality System

for the design, manufacture and final inspection.

The mdc audit has proven that this quality system  
meets all requirements according to

### Annex IV – excluding Section 4 and 6 of the Council Directive 98/79/EC

of the European Parliament and of the Council of  
27 October 1998 on in vitro diagnostic medical devices.

The surveillance will be held as specified in Annex IV, Section 5.

Valid from	2012-07-03
Valid until	2017-07-03
Registration no.	4112.21.01/0
Report no.	E 4112.21 / 2012-07-03
Stuttgart	2012-07-03

Head of Certification Body



mdc medical device certification GmbH  
Kriegerstraße 6  
D-70191 Stuttgart, Germany  
Phon: +49-(0)711-253597-0  
Fax: +49-(0)711-253597-10  
Internet: <http://www.mdc-ce.de>



For electronic publication only

# *ISO CERTIFICATION*

Certified  
Quality System



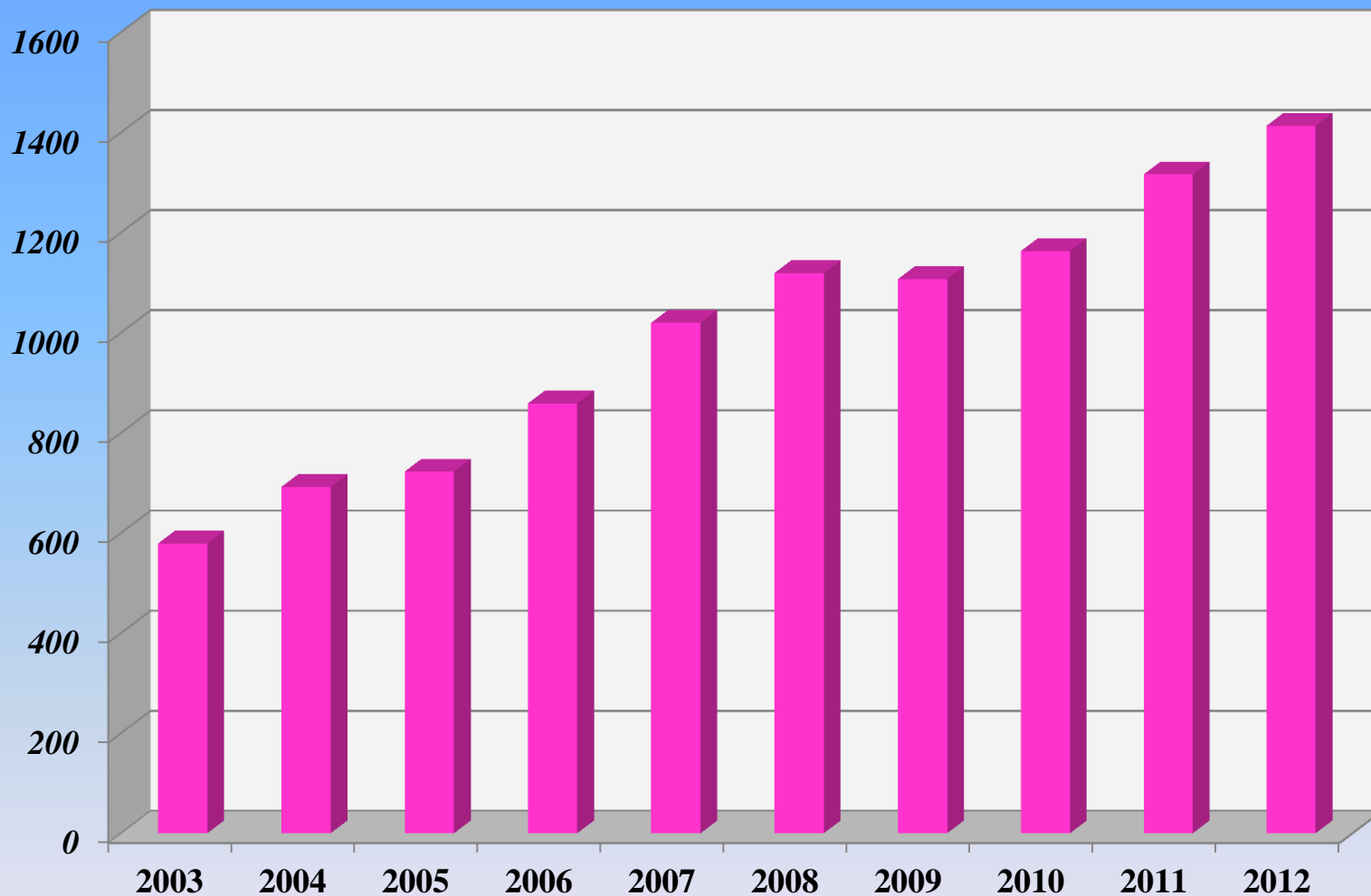
ISO 13485  
ISO 9001

Zertifiziertes  
QM-System



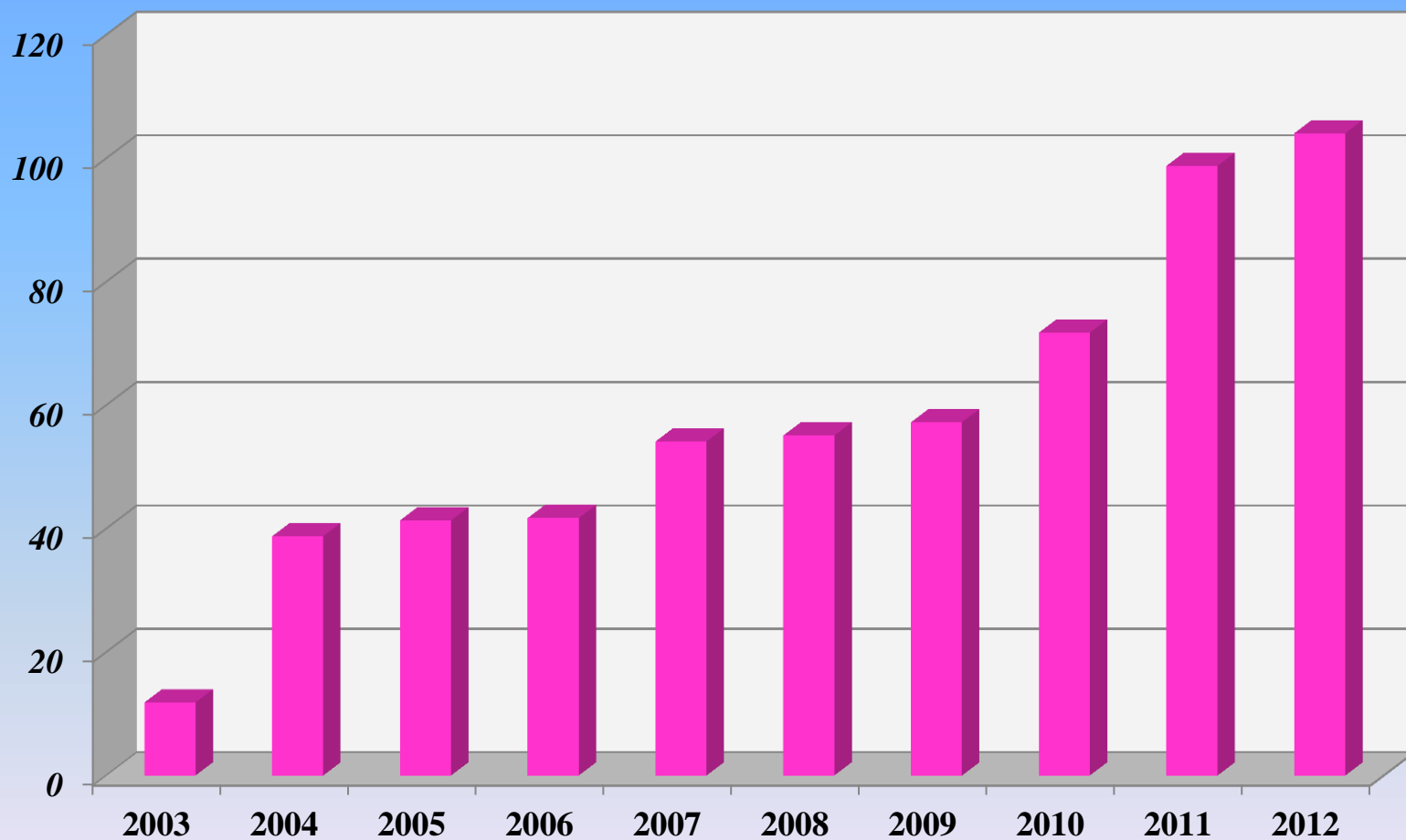
ISO 13485  
ISO 9001

## *SALE (thousand of kits)*





## *EXPORT (thousand of kits)*



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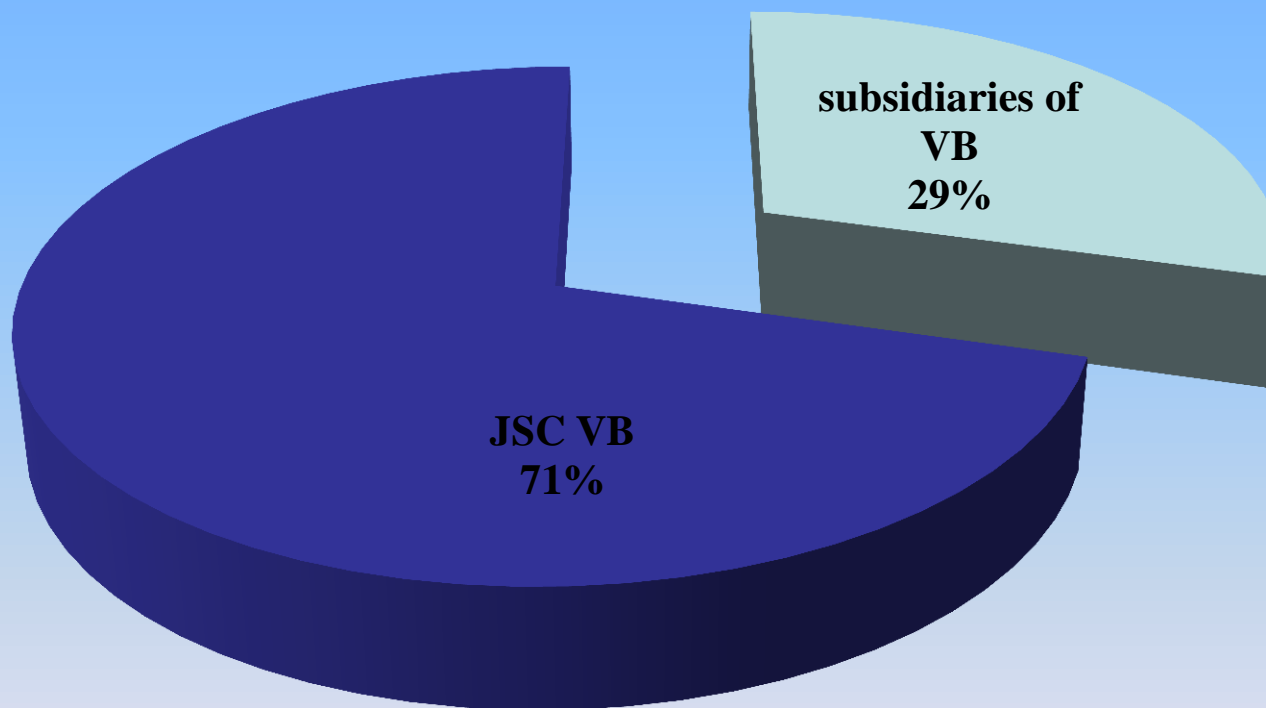


# *Location of Vector-Best Holding*



# *NET ASSET VALUE of VB HOLDING*

*(51.4 million €)*





*62.6 million € - total gross sales  
of reagents for  
immunochemistry in 2012*





*Thank you!*